



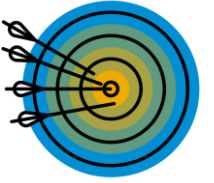
SAP Activate Methodology Overview

June 2018

PUBLIC

SAP Activate Overview

Objectives



At the end of this unit, you will be able to:

- Explain the **SAP Activate methodology** guiding principles
- Describe how the new methodology changes the delivery model
- Describe the SAP Activate methodology framework
- Discuss the scalable approach

Agile and Cloud are High on a CIO's Agenda



“The mission is to have innovation and the speed of small companies .. and see if we can do that at scale”

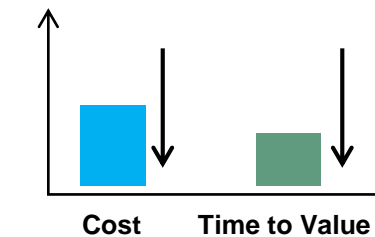
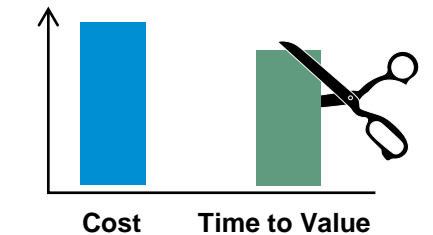
Jeff Smith, CIO, IBM on his plans to practice Agile software development and project management at scale
WSJ CIO Journal, April 2015

“My organization has a very clear understanding that we will never purchase another server at this company”

Tim Weaver, CIO, Del Monte Foods Inc. on the building IT infrastructure for the company
WSJ CIO Journal, February 2015

Business Expectations Changed

SHORTEN TIME TO VALUE
AND REDUCE COSTS

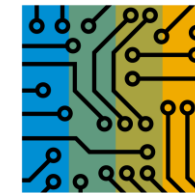


REDUCE RISKS, WHILE
MOVING FORWARD



Incremental Approach

FLEXIBILITY AND CHOICE



On premises

On cloud



Hybrid

On premise



Mobile

Customer Benefits of this Approach

Up to 40%¹

Cost and effort savings

Up to 50%¹

Faster deployments

Reduced Risk

by re-using standard, pre-built & tested
packages

Choice of packages

For innovation in
cloud, mobile or SAP HANA

¹ All data is derived from the SAP Research organization.

Key Characteristics of the Implementation Approach



START WITH BEST PRACTICES

*Re-use Knowledge Assets
and Prebuild Content*



PRE-ASSEMBLY & CLOUD READY

*Leverage the flexibility and speed of
the cloud*



VALIDATE SOLUTION

*Validation to Best Practices and Fit-Gap
Analysis*



PREMIUM ENGAGEMENT READY

*Implementation and Operations fully
supported with ICC/OCC and MCC*



MODULAR AND AGILE

*Configure the project, deliver the
solution incrementally*



QUALITY BUILT-IN

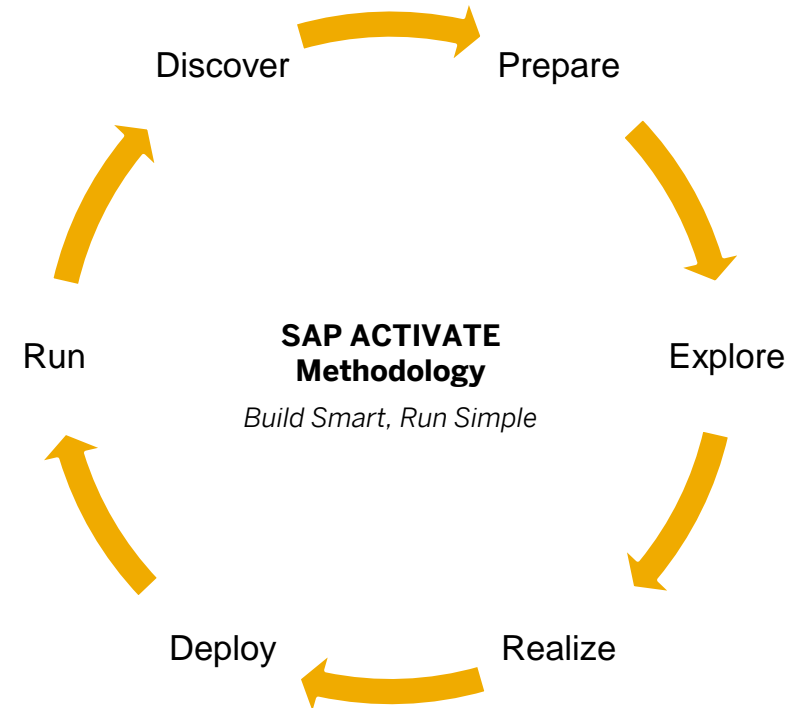
*Identify risk early with total quality
approach for implementation*

SAP Activate Methodology

Next Generation Agile Methodology that Drives Customer Success

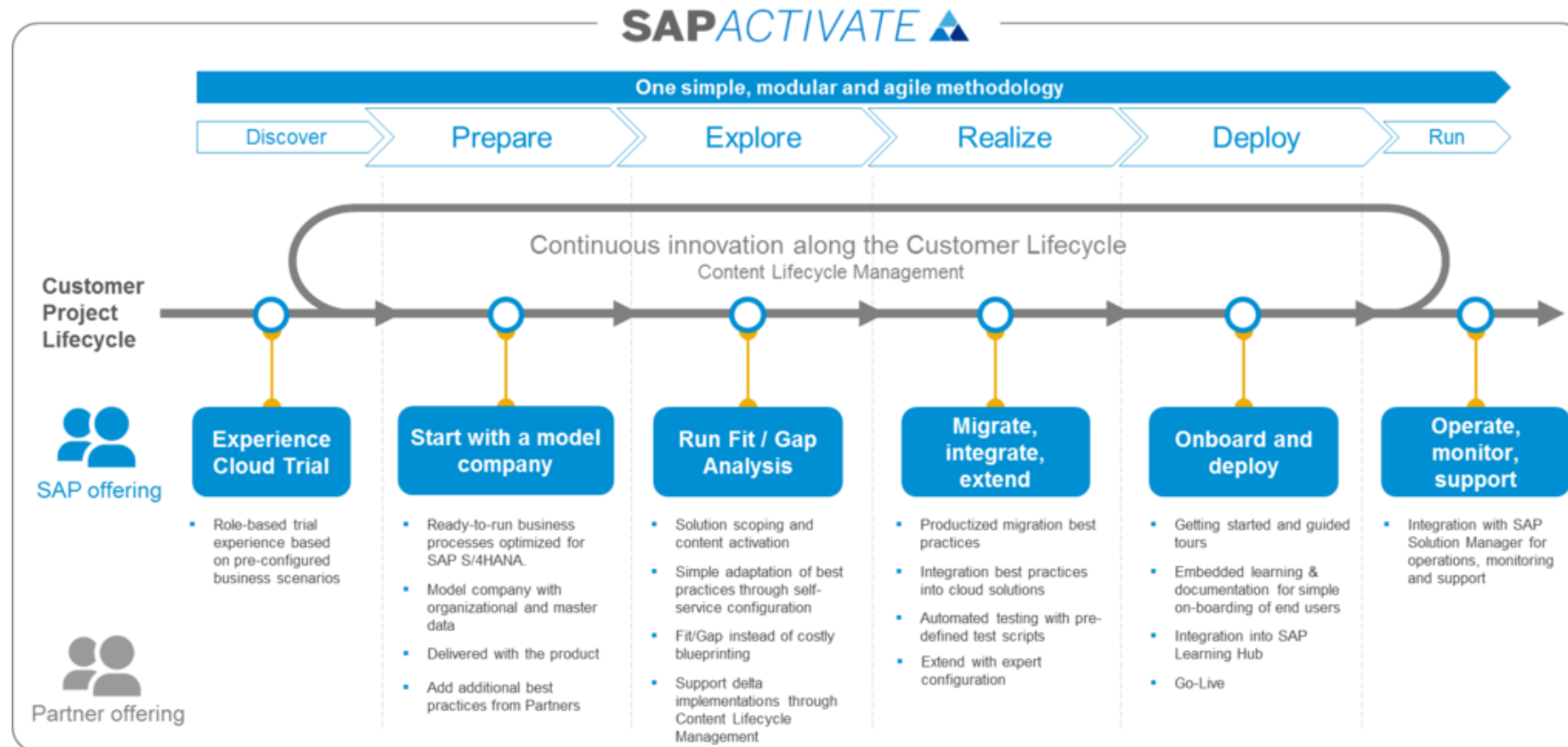
Customers achieve fast and cost efficient deployment of SAP innovations
with ONE simple, modular and agile methodology

- Drive delivery of **customer value** and **lower TCO**
- Broad coverage of SAP solutions **starting with SAP S/4HANA**
- Full support for **initial implementation** and **on-going business innovation**
- Enabled for **cloud, on-premise, and hybrid deployments**
- **Modular, flexible, and agile** to accommodate today and future delivery approaches, including SAP partners
- Enables **co-innovation** with customers
- Successor of the ASAP methodology



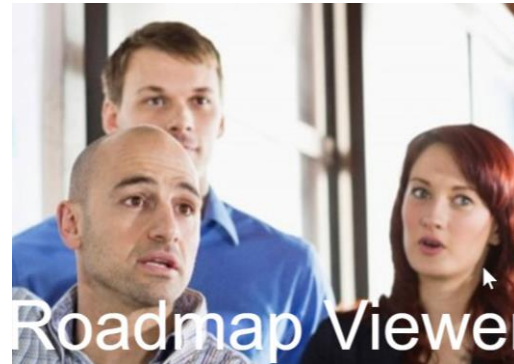
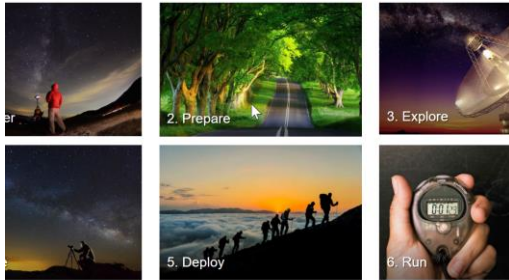
SAP Activate for Managed Cloud and On-Premise (ASAP Successor)

Iterative Implementation with Frequent Validations



Enablers for Your Digital Transformation

and SAP Activate, One Methodology | Six Phases

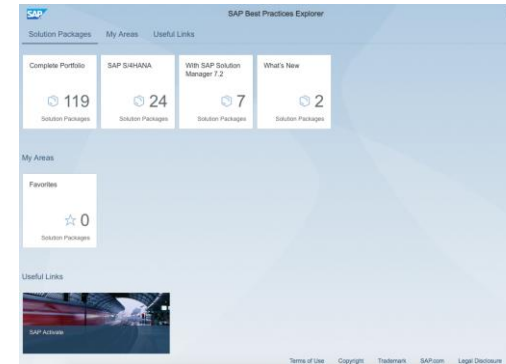


SAP Activate Jam Group

- Engage SAP Activate experts
- Ask questions and collaborate
- <http://bit.ly/SAPActivate>

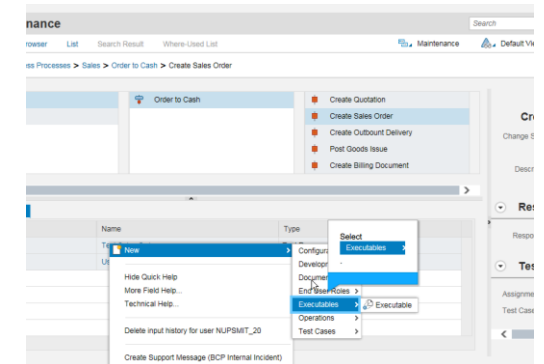
SAP Roadmap Viewer

- Browse implementation guidance for your digital transformation
- Access SAP Activate methodology assets and accelerators
- <https://go.support.sap.com/roadmapviewer/#>



SAP Best Practices Explorer

- Browse SAP Best Practices content
- Power your project with ready-to-run processes
- <https://rapid.sap.com/bp/>



SAP Solution Manager

- Optimal toolset for your Digital Business Transformation
- Management platform for your SAP solution
- <https://support.sap.com/solutionmanager>

SAP Activate Methodology Jam Group

Join the Exclusive Community with the Latest Content on SAP Activate Methodology



Community benefits:

- Learn from our **experts** on various topics, gaining key insights, and stay up-to-date on the latest releases
- **Webinars & events** outlining the key topics which help organizations during project phases
- Open hours to engage **live** with our methodology experts
- Interactive **collaboration** with users regarding content, questions, and updates
- **FREE** access to the latest content to help organizations with projects



Join our community today: <http://bit.ly/SAPActivate>
Current members, access our community by clicking [here](#)

SAP Activate Key Characteristics

Start with SAP Best Practices

Innovation Adoption Made Simple with SAP Best Practices™ and SAP Rapid Deployment Solutions



Fast time to value

- Get a jump-start for your implementations with SAP Best Practices™
- Deploy SAP innovations fast, simple, and with flexibility



Predictable results

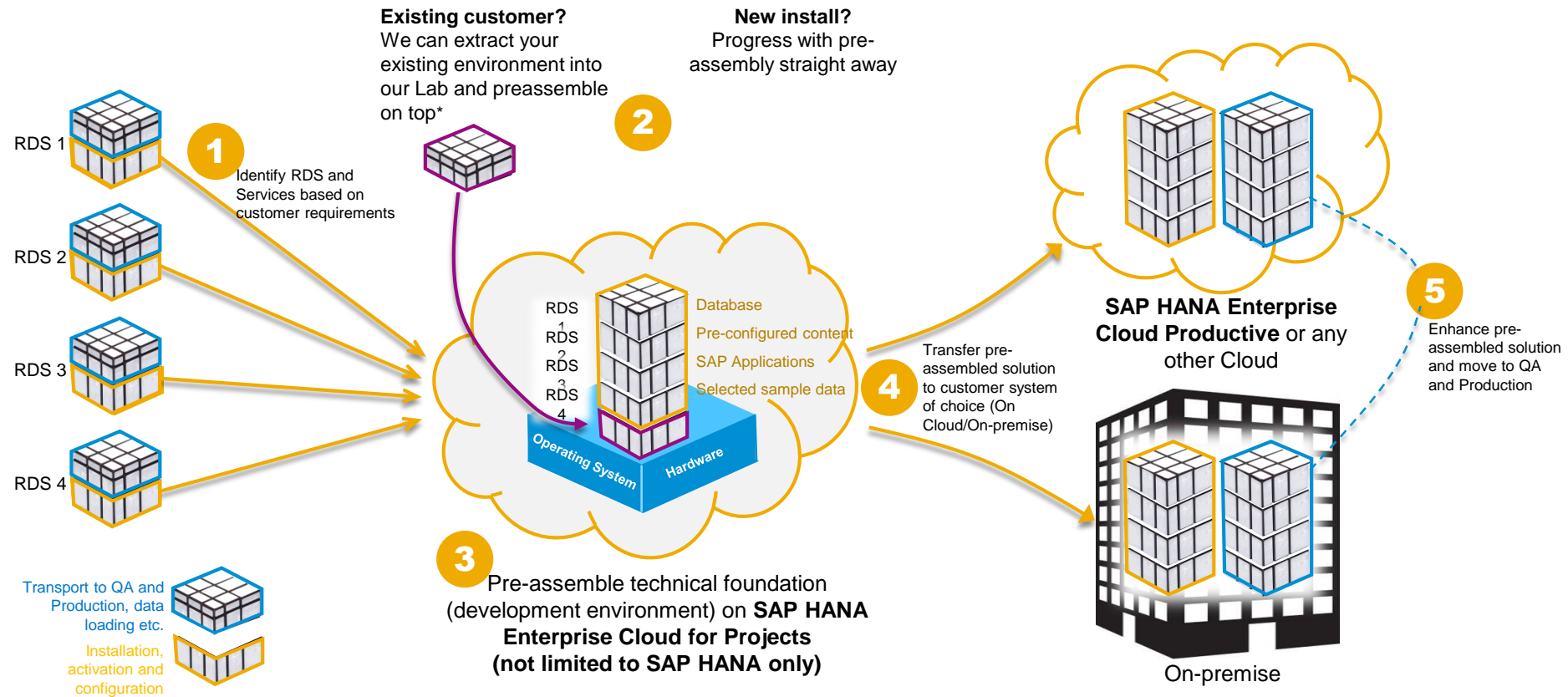
- Use SAP's tested and proven methodology with prescriptive guidelines
- Leverage preconfigured business content



Simple on-boarding to cloud

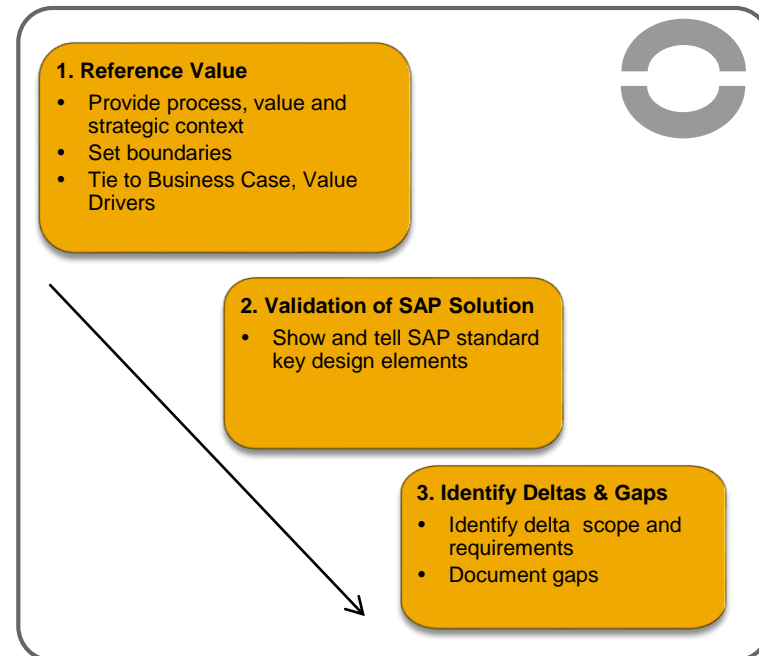
- Protect your on-premise investments with extensions to the cloud
- Move up on the path to the cloud from pre-assembled trials to productive use

Cloud Ready – How Pre-assembly Works (Business Suite)



Validate Solution Instead of Blueprinting

Workshop A Solution Validation

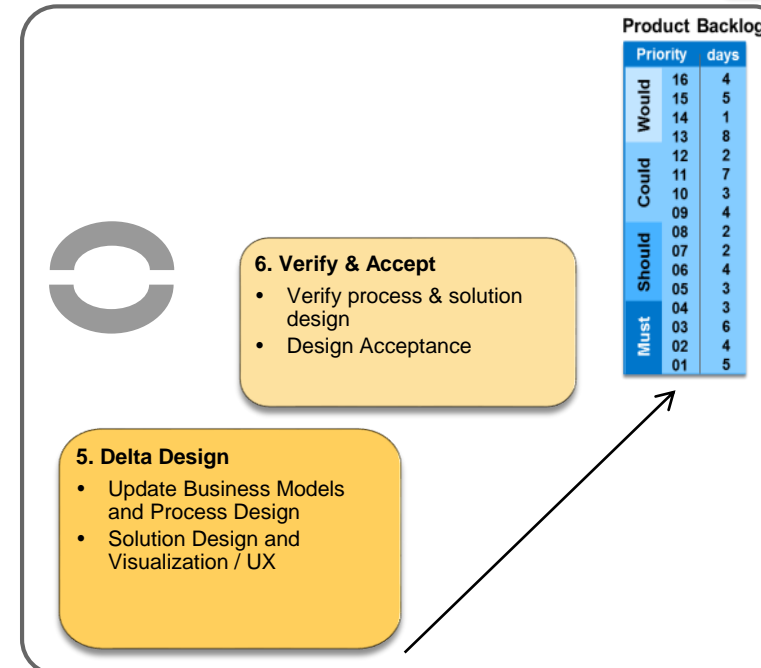


Initial Backlog

Priority			[d]
Would	16	4	
	15	5	
	14	1	
	13	8	
Could	12	2	
	11	7	
	10	3	
	09	4	
Should	08	2	
	07	2	
	06	4	
	05	3	
Must	04	3	
	03	6	
	02	4	
	01	5	

4. Delta Scope Prioritization

Workshop B Delta Design

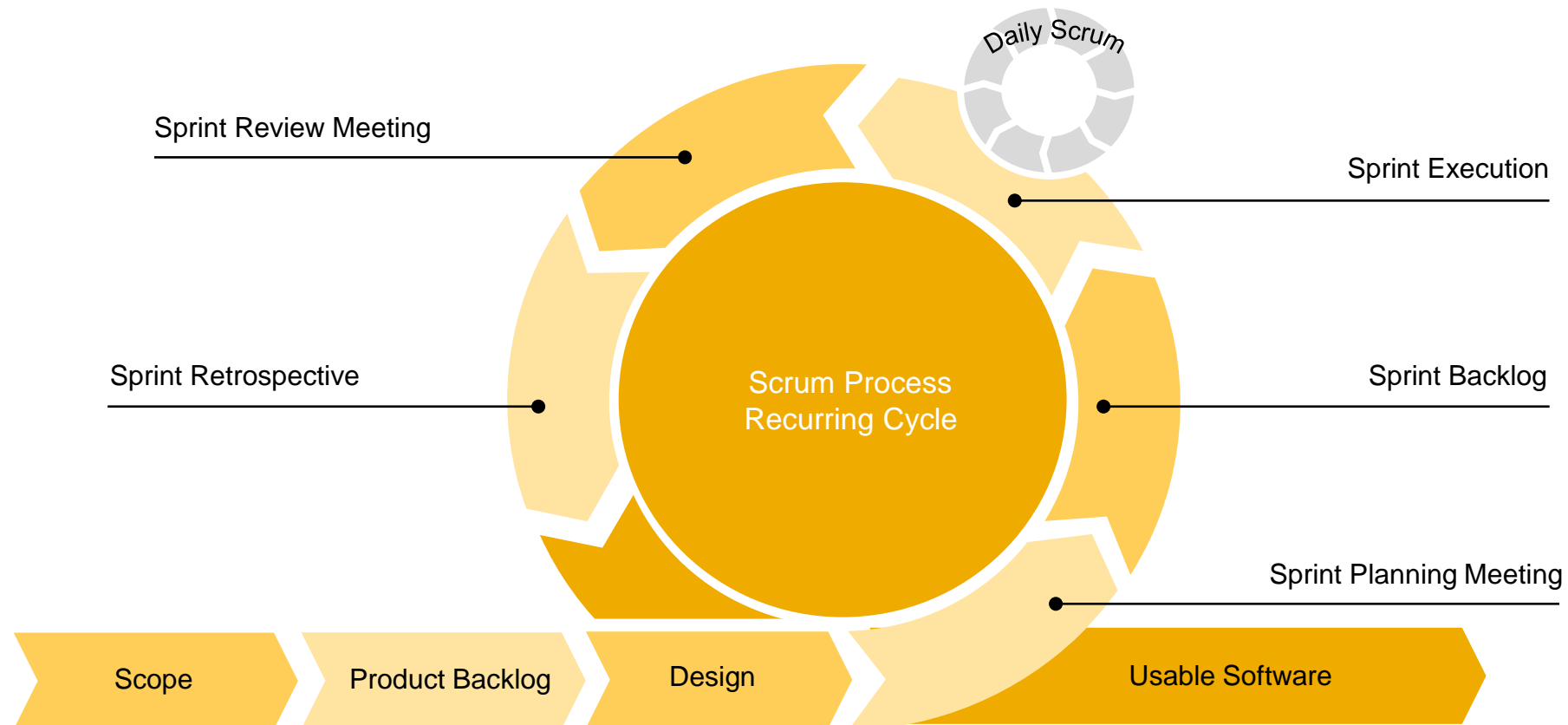


Product Backlog

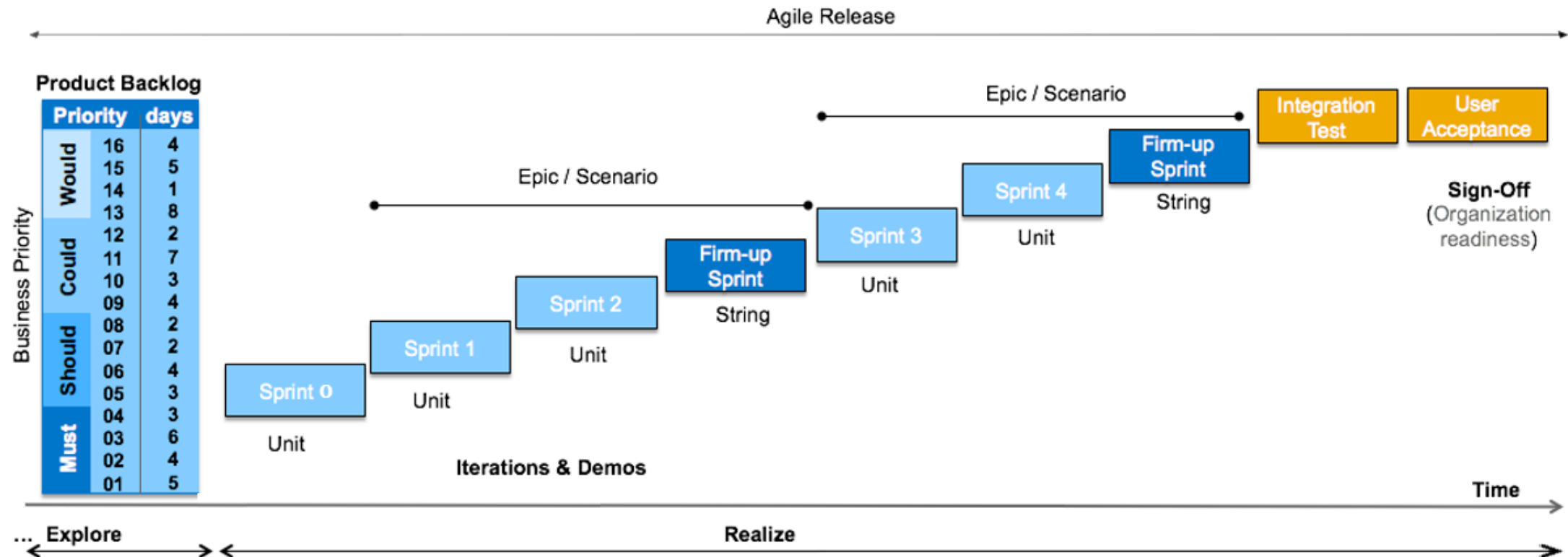
Priority			days
Would	16	4	
	15	5	
	14	1	
	13	8	
Could	12	2	
	11	7	
	10	3	
	09	4	
Should	08	2	
	07	2	
	06	4	
	05	3	
Must	04	3	
	03	6	
	02	4	
	01	5	

7. Release & Sprint Planning

Agile Build: Use of SCRUM-Based Approach to Build Solutions



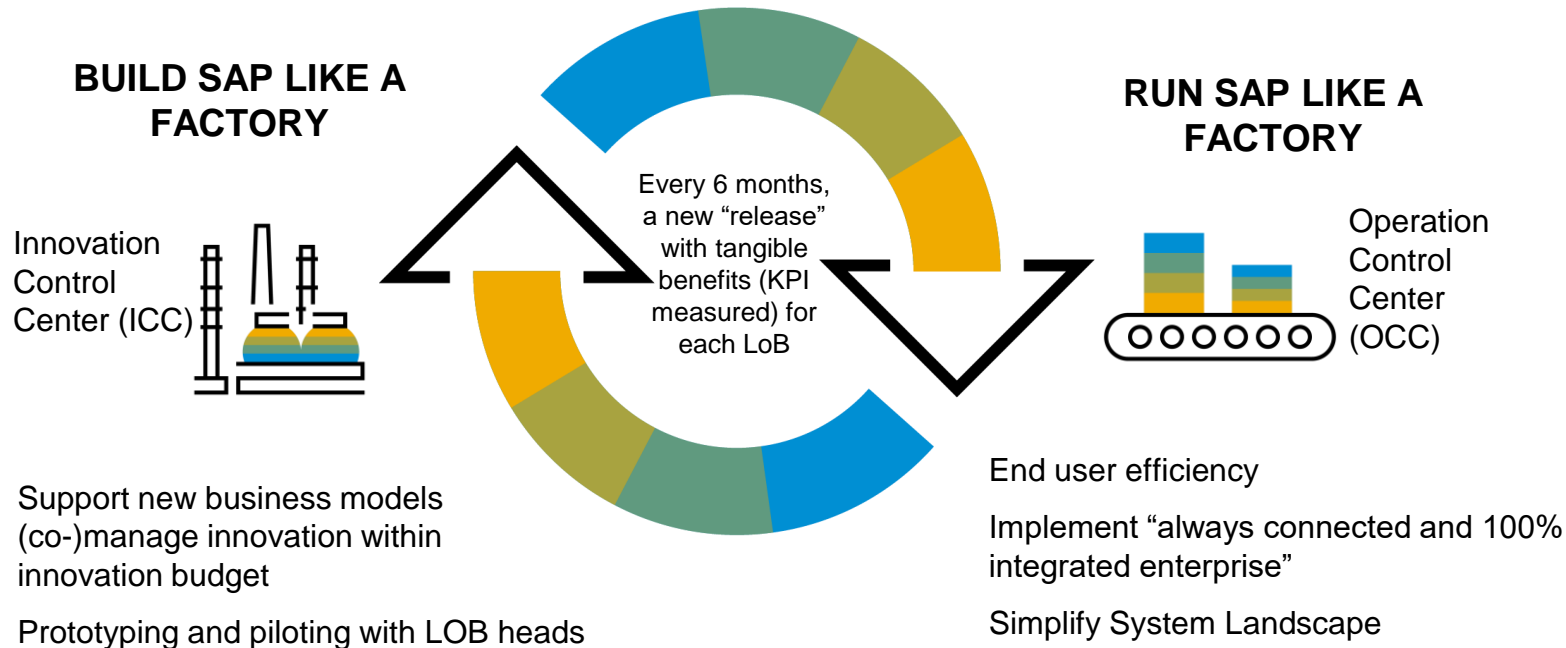
Agile Build: Iterative Realize Phase



Premium Engagement Ready

Safeguard Build and Run with ICC/OCC and MCC

Build SAP like a Factory, Run SAP like a Factory – embedded and accountable



- The **Innovation Control Center (ICC)** is the show room for prototypes and new business models/processes
- The **Operation Control Center (OCC)** is the show room for business process operations as well as system operations

Project Quality Built-In

SAP places *quality, built-in*, at the center of projects that we deliver for our *customers*

Quality oversight and early visibility of potential problems have a profound impact on reducing project risk and drive customer value

Project Quality Gate Process supports:

- The project quality gate process is a formal way of specifying and recording the transition between critical stages in the project lifecycle
- Each project quality gate verifies that acceptance is met for the deliverables required and actions to be completed for the associated critical stage
- The project quality gate plan is defined in the Project Management Plan

SAP Partners are Adopting SAP Activate in Their delivery



"SAP Activate formalizes the agile, lean, and DevOps approach Capgemini embraces to help clients achieve market leadership in the face of unrelenting change. That's why we fully commit to the SAP Activate Framework — because we measure our value to clients by how fast, how often, and how well we help them innovate."



"Cognizant has been using the SAP Activate innovation adoption framework to accelerate many digital transformation programs for clients. The combination of Activate and Cognizant's own hybrid agile methodology has helped us to take a programmatic approach that clients have welcomed because of the increased transparency, improved quality and agile infused adaptability it provides."



"We are lock step with SAP on their Activate journey which is designed to achieve value faster through the application of agile techniques."



"The release of SAP Activate has been perfectly timed for a market demanding the use of Rapid Deployment Solutions and deployed using Agile techniques. IBM has wholeheartedly embraced Activate and Agile within its own new IBM Ascend methodology and Impact Industry Solution. Our Clients have welcomed this new approach that generates faster speed to value under a lower risk delivery approach."



"NTT DATA grew its SAP business during the past years massively to above 10,000 SAP people globally. Hereby, NTT DATA's One Method plays the key role to providing highest quality in SAP implementation to employees and clients. The reason for success is owing to the great structure and content of SAP Activate, which NTT DATA continuously adopts to provide the best SAP standards to its people. SAP Activate has everything NTT DATA needs, because it covers the best expertise in S/4HANA and Cloud, and is being increasingly used for the new implementations, conversions, and transformations of our clients."



"T-Systems has been achieving best results for its customers by blending SAP Methodologies with its own. The SAP Activate innovation adoption framework has introduced a kick start method for total digital transformation. T-Systems offers its customers the best of both worlds for accelerated SAP S/4HANA implementations from end-to-end through the use of standardized transformation packages, agile methods and best practice. The tools and templates from the SAP Activate framework combined with T-Systems own SAP S/4HANA Transformation methodology reduces project risks and delivers faster customer success."

SAP Activate Methodology

Key Takeaways



You should now be able to:

- Articulate the value of the SAP Activate methodology
- Describe the guiding principles the methodology is built around
- Discuss how SAP Activate methodology supports all project sizes
- Explain how SAP Activate methodology fits the key component methodologies